

Message Text

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PAGE 01 STATE 053449

ORIGIN STR-07

INFO OCT-01 AF-10 ARA-10 EUR-12 EA-10 NEA-10 IO-13
ISO-00 EB-08 AGRE-00 CEA-01 CIAE-00 COME-00
DODE-00 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04
NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01
TRSE-00 USIA-06 SP-02 SOE-02 OMB-01 DOE-11 MMO-01
SIG-03 /161 R

DRAFTED BY STR/SBWILSON/MFD

APPROVED BY STR/WBKELLY, JR.

EB/ITP/EWT/HKOPP

STR/AHUGHES

STR/JROSENBAUM

-----085687 020729Z /20

P 020607Z MAR 78

FM SECSTATE WASHDC

TO ALL AMERICAN REPUBLIC DIPLOMATIC POSTS PRIORITY

AMEMBASSY ALGIERS PRIORITY

AMEMBASSY DACCA PRIORITY

AMEMBASSY GABORONE PRIORITY

AMEMBASSY RANGOON PRIORITY

AMEMBASSY YAOUNDE PRIORITY

AMEMBASSY BRAZZAVILLE PRIORITY

AMEMBASSY COTONOU PRIORITY

AMEMBASSY CAIRO PRIORITY

AMEMBASSY LIBREVILLE PRIORITY

AMEMBASSY ACCRA PRIORITY

AMEMBASSY NEW DELHI PRIORITY

AMEMBASSY JAKARTA PRIORITY

AMEMBASSY TEHRAN PRIORITY

USINT BAGHDAD PRIORITY

AMEMBASSY TEL AVIV PRIORITY

AMEMBASSY ABIDJAN PRIORITY

AMEMBASSY NAIROBI PRIORITY

AMEMBASSY SEOUL PRIORITY

AMEMBASSY ANTANANARIVO PRIORITY

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PAGE 02 STATE 053449

AMEMBASSY LILONGWE PRIORITY

AMEMBASSY KUALA LUMPUR PRIORITY

AMEMBASSY PORT LOUIS PRIORITY

AMEMBASSY LAGOS PRIORITY

AMEMBASSY ISLAMABAD PRIORITY

AMEMBASSY MANILA PRIORITY

AMEMBASSY LISBON PRIORITY

AMEMBASSY DAKAR PRIORITY
AMEMBASSY SINGAPORE PRIORITY
AMEMBASSY MOGADISCIO PRIORITY
AMEMBASSY COLOMBO PRIORITY
AMEMBASSY KHARTOUM PRIORITY
AMEMBASSY MBABANE PRIORITY
AMEMBASSY DAR ES SALAAM PRIORITY
AMEMBASSY BANGKOK PRIORITY
AMEMBASSY LOME PRIORITY
AMEMBASSY TUNIS PRIORITY
AMEMBASSY ANKARA PRIORITY
AMEMBASSY LUSAKA PRIORITY
AMEMBASSY KINSHASA PRIORITY
USMISSION GENEVA PRIORITY
USINT HAVANA

C O N F I D E N T I A L STATE 053449

ALSO USMTN

E.O. 11652: N/A

TAGS: ETRD

SUBJECT: ANALYSIS OF US MTN OFFERS

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CONFIDENTIAL

PAGE 03 STATE 053449

REF: STATE 51922

1. FOLLOWING IS PROVIDED AS A SUPPLEMENT TO INFORMATION
CONTAINED IN REFTEL FOR USE BY POSTS IN RESPONDING TO
QUERIES FROM HOST GOVERNMENTS.

2. PARA 3 REFTEL DESCRIBES FORMULA USED BY U.S. IN DETER-
MINING ITS TARIFF OFFER. TO AVOID ANY CONFUSION FROM LACK
OF ARITHMETIC SIGNS IN REFTEL FORMULA IS RESTATED HERE. THE
FORMULA IS $Z = 14 \times X$ THE PRODUCT OF WHICH IS DIVI-
DED BY $X + 14$, WHERE Z IS THE TARIFF AFTER REDUCTION AND
X IS THE CURRENT TARIFF.

3. STAGING OF TARIFF REDUCTIONS. WHILE DECISIONS ON
STAGING OF TARIFF REDUCTIONS OVER TIME WILL BE MADE AT THE
END OF THE MTN, IT IS EXPECTED THAT MOST TARIFF REDUCTIONS
WILL BE STAGED OVER AN EIGHT YEAR PERIOD.

4. FIGURES CITED IN PARA 12 REFTEL RE U.S.
DEPTH OF CUT ARE FOR POSTS' INFORMATION ONLY AT THIS TIME
AND SHOULD NOT BE USED IN CONVERSATIONS WITH HOST GOVERN-
MENTS, THE PRESS, OR THE PRIVATE SECTOR. THIS DATA HAS NOT

EVEN BEEN USED IN OUR BILATERALS WITH LDCS IN GENEVA
BECAUSE IT TENDS TO BE MISLEADING FOR THE FOLLOWING
REASONS: AGRICULTURAL ITEMS (OFTEN THE LARGEST SHARE OF
LDC TRADE WITH THE U.S.) ARE NOT INCLUDED; MANDATORY
EXCEPTIONS SUCH AS FOOTWEAR CAN SKEW OVERALL DEPTH OF
CUT; LARGE PROPORTION OF TEXTILE TRADE IN LDCS ALSO SKEWS
THE RESULTS DOWNWARD; AND FINAL RESULTS MAY VARY CONSIDER-
ABLY FROM THESE ROUGH CALCULATIONS. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BRIEFING MATERIALS, NEGOTIATIONS, TRADE AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 02 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE053449
Document Source: CORE
Document Unique ID: 00
Drafter: SBWILSON/MFD
Enclosure: DG ALTERED
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780095-0376
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803114/aaaadsrt.tel
Line Count: 124
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 62d5bab9-c288-dd11-92da-001cc4696bcc
Office: ORIGIN STR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 STATE 51922
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3139420
Secure: OPEN
Status: NATIVE
Subject: ANALYSIS OF US MTN OFFERS CONFIDENTIAL CONFIDENTIAL
TAGS: ETRD, US, XX
To: ALL POSTS ALGIERS MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/62d5bab9-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014